

State Preservation Board

State of Texas Subcontracting Plan (SoTSP) Training



Please Note:

- Click the Raise Hand icon to confirm audio levels
- Use the Chat to submit questions



Agenda



Opening remarks and
introduction



Presentation on
completing the SoTSP



Questions and
answers



Closing remarks

Introduction

- Deborah Hujar – Director of Administration
- Caroline Elverud – Contract Specialist, Co-VetHUB Coordinator, Procurement Team
- Tracy Limon – Contract Specialist, Co-VetHUB Coordinator, Procurement Team

Introduction: VetHUB

- VetHUB is Veteran Heroes United in Business. The program will focus on certification of service-disabled veterans (SDV) to facilitate their growth and development and increase VetHUB contracts and subcontracts with the state of Texas.
- The rules for administering VetHUB under the historically underutilized business statute are found in [34 Texas Administrative Code Chapter 20, Subchapter D, Division 1](#). They were effective on May 12, 2026, replacing emergency rules effective Dec. 2, 2025.
- Any vendors that were a HUB under the old program rules are no longer certified unless they proved ownership and control by SDVs.

Introduction: State of Texas Subcontracting Plan (SoTSP)

- The SoTSP is where you will state if your company will be self-performing the entire contract or will your company be subcontracting.
- Identify subcontractors that will be used during the contract and if they are VetHUB-certified.
- Identify the expected percentage of total contract be performed by VetHUB-Certified subcontractors and non-VetHUB subcontractors.
- SoTSPs are required for all contracts with a value of \$100K. Agencies may require a SoTSP in contracts that are less than \$100K.
- Responses that do not include a completed SoTSP shall be rejected due to material failure.

Filling out the Subcontracting Plan Form

- Getting Started
- Respondents are required to use the comptroller's Centralized Master Bidders List (CMBL) and the VetHUB directory to search for subcontractors.
- Respondent's participating in the Mentor-Protégé Program may submit their protégé as a subcontractor in the Subcontracting Plan for the area to be subcontracted.

Good Faith Effort (GFE)

- Good faith effort means efforts to achieve a VetHUB goal or other requirement of the SoTSP by both the State Agency and the Bidder.
- Bidders shall notify VetHUBs of subcontracting opportunities that the respondent intends to subcontract in writing. Notice shall include the following: scope of work, specifications, and identify a contact person's information. *See form for additional information required.*
- Bidders shall provide potential VetHUB subcontractors no less than seven working days from receipt of notice to respond.
- Bidders shall use the Centralized Master Bidders List (CMBL) and the VetHUB Directory when searching for VetHUB subcontractors.

State of Texas Subcontracting Plan

Solicitation & Agency Contact Information



State of Texas Subcontracting Plan

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When is a subcontracting plan required?

A subcontracting plan is required for state of Texas contracts when the contracting agency has determined that subcontracting opportunities are probable with prospective vendors certified by the Texas Comptroller through the Veteran Heroes United in Business (VetHUB) program, for a contract with an expected value of \$100,000 or more. ([Texas Government Code Chapter 2161, Subchapter F](#); [34 Texas Administrative Code Section 20.285](#).)

When a state agency requires a subcontracting plan as part of the contract solicitation, a bid, proposal, offer or other applicable expression of interest must contain a completed plan to be considered responsive.

Who completes a subcontracting plan?

Every responding vendor — whether a prime contractor or self-performing with no subcontractors — must submit a complete subcontracting plan.

A vendor who intends to use subcontractors must demonstrate their good faith effort to recruit certified VetHUBs, whether or not they ultimately award business to them. *A state agency will not use the subcontractors' VetHUB status to select the winning vendor.* All subcontractors must be listed in the subcontracting plan.

A self-performing vendor who will not subcontract any of the work on the contract must indicate that it will complete the contract with its own resources and submit the completed subcontracting plan.

Does a subcontracting plan have to be followed?

The subcontracting plan forms part of the contract. Subcontractors may not be dropped or replaced without amending the subcontracting plan with approval by the agency. A self-performing contractor may not use subcontractors without amending the subcontracting plan.

SUBCONTRACTING PLAN INSTRUCTIONS

The contracting agency must complete this section and include this form in the solicitation.

Solicitation Number

Solicitation Title

Agency Number

Agency Name

AGENCY COORDINATOR FOR COURTESY SUBCONTRACTING PLAN REVIEWS (OPTIONAL)

Name

Email Address

Phone Number: (Point of Contact)

SOLICITATION POINT OF CONTACT

Name

Email Address

Phone Number: (Point of Contact)

The contracting agency must describe the subcontracting goal and provide examples of potential subcontracting opportunities. This information may also be included in the solicitation document.

Section 1: Respondent Information

Section 2: Declaration of Self-performing or Subcontracting

Section 3: Affirmation of Self-performing Contractor

Remember to sign.



Section 1: Respondent Information

Respondent (Company) Name		State of Texas Vendor ID Number
Point of Contact	Email Address	Phone Number
Is your company a state of Texas Certified VetHUB? Yes No		
Requisition/Solicitation No.		Bid/Response Due Date (mm/dd/yyyy)

Section 2: Declaration of Self-performing or Subcontracting

After dividing the contract work into reasonable lots or portions to the extent consistent with prudent industry practices and taking into consideration the scope of work to be performed under the proposed contract, including all potential subcontracting opportunities, the respondent must determine what portions of work, including contracted staffing, goods and services will be subcontracted. 34 Texas Administrative Code Section 20.282 defines a "Subcontractor" as an entity that contracts with a prime contractor to work or contribute toward completing work under a purchase order or other contract. *The term does not include employees of the contractor but includes contracted workers who will work on the contract.*

Will your company fulfill the entire contract with its own resources, including employees, goods and services?

Yes, my company will self-perform the entire contract.
Submit pages 1 and 2 only.

No, my company will subcontract portions of the contract.
Go to Section 4: Respondent's Subcontracting Opportunities

Section 3: Affirmation of Self-performing Contractor

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in Section 1, and that the information and supporting documentation submitted with the subcontracting plan is true and correct. Respondent understands and agrees that, if awarded any portion of the contract:

- The respondent must seek approval from the contracting agency prior to making any modifications to its subcontracting plan, including hiring subcontractors to perform any work under this contract. If the subcontracting plan is modified without the contracting agency's prior approval, respondent may be subject to any and all enforcement remedies available under the contract or otherwise available by law, up to and including debarment from all state contracting.
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work site where services are being performed and must provide documentation regarding staffing and other resources.

sign here ➔	print here ➔
Signature	Printed Name
Title	Date (mm/dd/yyyy)

Section 4: List Respondent's Subcontracting Opportunities



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Section 4: Respondent's Subcontracting Opportunities

This section must be completed by all respondents who propose to subcontract portions of the contract work.

List below all opportunities (commodities, services or contractor staffing) you will subcontract. Also, based on the total value of the contract, provide the percentage of the contract you expect to subcontract to certified VetHUBs, and the percentage of the contract you expect to award to other subcontractors.

Search NIGP Code Book at <https://commbook.app.cpa.state.tx.us/>

Item Number	Subcontracting Opportunity Description	Reference Code (e.g. NIGP, NAICS, GS, UNSPSC)	VetHUB-certified subcontracted percentage of total contract	Other subcontracted percentage of total contract
1			%	%
2			%	%
3			%	%
4			%	%
5			%	%
6			%	%
7			%	%
8			%	%
9			%	%
10			%	%
11			%	%
12			%	%
13			%	%
14			%	%
15			%	%
16			%	%
17			%	%
18			%	%
19			%	%
20			%	%
21			%	%
22			%	%
23			%	%
24			%	%
25			%	%

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Section 5: Subcontracting Plan – Good Faith Effort

Section 5.1 Subcontracting Opportunity

Section 5.2 Mentor Protégé Program

Section 5.3 Notification of Subcontracting Opportunity



Section 5: Subcontracting Plan – Good Faith Effort

Section 5.1: Subcontracting Opportunity

Submit a copy of Section 5 for each subcontracting opportunity you listed in Section 4. Download additional forms at <https://comptroller.texas.gov/purchasing/vendor/hub/forms.php>.

Enter the item number and description of the subcontracting opportunity you listed in Section 4.

Item Number	Subcontracting Opportunity

Section 5.2 Mentor Protégé Program

If respondent is participating as a mentor in a state of Texas Mentor Protégé Program, submitting a protégé (protégé must be a state of Texas certified VetHUB) as a subcontractor to perform the subcontracting opportunity listed in **Section 5.1** constitutes a good faith effort for that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in Section 5.1 to your protégé.

No. Go to Section 5.3: Notification of Subcontracting Opportunity.

Yes. Go to Section 5.4: Subcontractor Selection.

Section 5.3 Notification of Subcontracting Opportunity

Demonstrate your good faith effort to notify Texas certified VetHUBs by communicating each subcontracting opportunity you listed in Section 4.

Search the [VetHUB Directory](#) by business category or NIGP code to identify appropriate VetHUBs that work in the area where you are seeking subcontractors. Certified VetHUBs can be sourced using the VetHUB-only search and will be marked with the Active Bidder (A-Approved) VetHUB status.

Send either the [Subcontracting Opportunity Notification template](#) or an email notice that includes at minimum:

- Scope of work
- Location to review plans and specifications (if applicable)
- Bonding and insurance requirements
- Required qualifications
- Name of state agency
- State agency's point of contact
- State agency point of contact's phone number
- Requisition/solicitation number
- Prime contractor's contact name
- Prime contractor's contact email
- Prime contractor's contact phone number
- Date response required; allow at least seven business days for response excluding weekends and state holidays.

Save copies of emails sent to VetHUBs and the responses received and attach to your subcontracting plan to document the good faith effort. A contract shall not be awarded to a prime contractor whose subcontracting plan good faith effort does not contain accurate supporting documentation.

List two VetHUBs you notified of the subcontracting opportunity listed in Section 5.1. Include the company's Texas Vendor Identification (VID) Number, the date of the notice and indicate whether the HUB responded.

Company Name	Texas VID (Do not enter Social Security Nos.)	Date Notice Sent (mm/dd/yyyy)	VetHUB Response
			Yes No
			Yes No

Section 5.4 – Subcontractor Selection



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Section 5.4 Subcontractor Selection

A copy of Section 5 must be completed for each subcontracting opportunity you listed in Section 4. Download additional forms at <https://comptroller.texas.gov/purchasing/vendor/hub/forms.php>.

Company Name	Certified VetHUB	Texas VID or Federal EIN (Do not enter Social Security Nos.)	Approximate Dollar Amount	Expected Percentage of Contract
	Yes No		\$	%
	Yes No		\$	%
	Yes No		\$	%
	Yes No		\$	%
	Yes No		\$	%
	Yes No		\$	%

Section 6: Affirmation of Prime Contractor

Remember to sign!



Section 6: Affirmation of Prime Contractor

I am an authorized representative of the respondent listed in Section 1 ("Respondent"). I affirm that the information and supporting documentation submitted with this subcontracting plan is true and correct. Respondent understands and agrees that, if awarded a contract:

- Respondent will promptly notify all the subcontractors of their selection as a subcontractor for the contract. The notice must specify the contracting agency's name, point of contact for the contract, the contract award number, the subcontracting opportunity the subcontractor will perform and the value of the subcontract.
- Respondent must obtain approval from the contracting agency prior to modifying its subcontracting plan, including hiring subcontractors to perform any work under this contract.
- Respondent must submit progress assessment reports (PAR) with each invoice to the contracting agency. The PAR template is available on the [Comptroller's website](#).
- Respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and work site where services are being performed and provide documentation regarding staffing and other resources.

**sign
here** ➔

Signature _____

Title _____

**print
here** ➔

Printed Name _____

Date (mm/dd/yyyy) _____

Subcontracting Opportunity Notification Form

You can use this form to send information about the solicitation to subcontractors.



Subcontracting Opportunity Notification Form

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If your business is interested in bidding on the subcontracting opportunity identified in Section C, please reply by the date listed.

Section A: Prime Contractor's Information

Company Name _____

Point of Contact _____

Email Address _____

Phone Number _____

Section B: Contracting State Agency Information

Agency Name _____

Solicitation No. _____

Section C: Due Date and Description

Subcontracting Opportunity _____

Time and Date Response Due (minimum seven business days):

Time _____ ☐ a.m. ☐ p.m. on Date (mm/dd/yyyy) _____

Subcontracting Opportunity Scope of Work:

Required Qualifications:

Bonding and Insurance Requirements:

Other Contract Requirements:

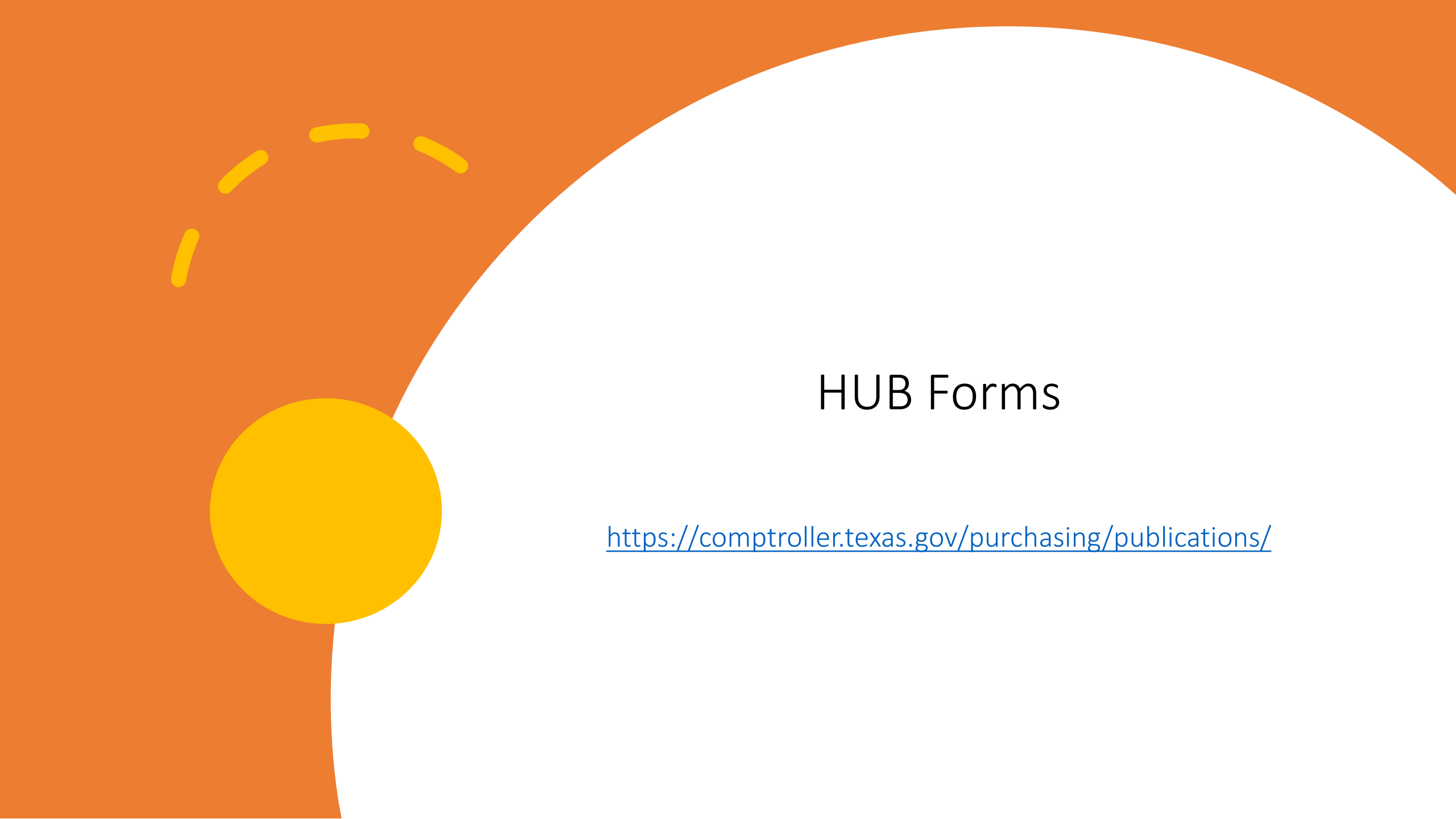
☐ Not Applicable

Location to Review Plans/Specifications:

☐ Not Applicable

Summary

- Follow the Good Faith Effort requirements.
- Provide sufficient time to the subcontractors to respond.
- Provide documentation required.
- Complete and sign the SoTSP



HUB Forms

<https://comptroller.texas.gov/purchasing/publications/>

Contacts

- If you have any questions regarding completing the SoTSP contact SBP.HUB@tspb.Texas.gov



Questions?

